

January 2026 to now

GEORGIA

REAL ESTATE MARKET

Snapshot

Walton • Barrow • Jackson
Hall • Gwinnett Counties



AVERAGE
LIST PRICE

\$455,000



AVERAGE
DAYS ON MARKET

56 DAYS



MARKET
CONDITION
**BALANCED
MARKET**

AVG. CONVENTIONAL
MORTGAGE RATE

6.4%

AVG. FHA
MORTGAGE RATE

6.0%

DAYS ON MARKET TREND

JAN 2026 - NOW



MARKET HIGHLIGHTS

- More homes available than 2025
- Inventory continues to rise
- Mortgage rates stabilizing
- Buyers have more negotiating power
- Sellers still benefiting from strong home values



OWN TOMORROW
REAL ESTATE

Helping Georgia Buyers & Sellers
Move Forward with Confidence



WALTON
COUNTY

JANUARY 2026 TO NOW



AVERAGE LIST PRICE

\$445,000



AVERAGE DAYS ON MARKET

55 DAYS



MARKET CONDITION

BALANCED MARKET



AVG. CONVENTIONAL
MORTGAGE RATE

6.4%

AVG. FHA
MORTGAGE RATE

6.0%



STEADY PRICES. MORE OPTIONS. GREAT TIME TO SELL!



JACKSON
COUNTY

JANUARY 2026 TO NOW



AVERAGE LIST PRICE

\$450,000



AVERAGE DAYS ON MARKET

54 DAYS



MARKET CONDITION

BALANCED MARKET



AVG. CONVENTIONAL
MORTGAGE RATE

6.4%

AVG. FHA
MORTGAGE RATE

6.0%



LAKE LIFE APPEAL. KEEPS HOME VALUES STRONG!



BARROW
COUNTY

JANUARY 2026 TO NOW



AVERAGE LIST PRICE

\$425,000



AVERAGE DAYS ON MARKET

58 DAYS



MARKET CONDITION

BALANCED MARKET



AVG. CONVENTIONAL
MORTGAGE RATE

6.4%

AVG. FHA
MORTGAGE RATE

6.0%



BUYERS HAVE LEVERAGE. SELLERS STILL WIN BIG!



GWINNETT
COUNTY

JANUARY 2026 TO NOW



AVERAGE LIST PRICE

\$465,000



AVERAGE DAYS ON MARKET

54 DAYS



MARKET CONDITION

BALANCED MARKET



AVG. CONVENTIONAL
MORTGAGE RATE

6.4%

AVG. FHA
MORTGAGE RATE

6.0%



HIGH DEMAND. STRONG PRICES. BRIGHT OUTLOOK!



LOCAL EXPERTISE. REAL RESULTS.

Serving Walton, Barrow, Jackson, Hall & Gwinnett Counties



LET'S TALK REAL ESTATE!

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